



Bargain Instruments

Because of the growing number of bargain instruments on the market, the purpose of this letter is to bring your attention to a repair issue we're now facing.

Our repair technicians are receiving an increased number of poorly manufactured instruments. In general, these products are often sold by retailers who do not specialize in musical instruments. While the price tags on their instruments are appealing to parents at times, keeping them in proper playing condition is a costly challenge if even possible.

Low quality instruments are commonly manufactured from "pot metal", which is defined in the American Heritage Dictionary as:

1. A copper and lead alloy, formerly used in making plumbing fixtures
2. A cast iron used especially in making pots
3. An inexpensive alloy of poor quality, usually containing lead, used especially in making castings: cheap jewelry is made from pot metal

Due to the comparatively low melting temperature of "pot metal", it is very difficult, often impossible to perform repairs that include solder work. Further, the craftsmanship of poor quality instruments do not respond to adjustments for any reasonable length of time.

The bitterness of costly repairs bills & never-ending performance problems remains long after the sweetness of low price. While we will try to meet the service needs of every customer, we continue to stand behind the brands and models offered by our business.

Should you have any questions, comments, concerns or would like more information regarding our standard of instrument quality, please do not hesitate to contact us. Our best wishes to the success of your child's musical experience are with you.

Questions?

Do you still have questions about these instruments, please feel free to **Music Time** at 904-696-9882 and let our professional staff help you.